

Subject: AE Communicator 6.2.26
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As we continue moving through a busy and exciting season, we want to thank every team member for the continued hard work, collaboration, and commitment happening across the company. From new customer wins and product innovations to process improvements and team advancements, there are many great things happening throughout Audio Enhancement.

YTD Goal Sales Update

We are currently at \$72.9M, which represents 36.45% progress toward our annual sales goal. Thank you to every department for the continued effort and support that helps drive this success forward.

OKR Update Revenue Growth Update

Accelerate Sustainable Revenue Growth Across All Divisions – Achieve 15% YoY Revenue Growth

We continue to build on the strong momentum established earlier this year. As of the end of April, we are tracking 20.9% ahead of last year's performance, putting us well above our 15% YoY growth target. This achievement reflects the hard work and dedication of teams across the company, and we remain on pace to meet our annual objective and qualify for our year-end holiday time off goal. Thank you for your continued commitment and execution.

Team Recognition

Congratulations to the Graphic Design Team for completing their Key Result to standardize the design request intake process. By creating a consistent intake workflow, the team has improved visibility into incoming work, strengthened prioritization efforts, and reduced project start times.

HR Update Welcome New Team Members Started 5/26

Cesar Asunsolo II — Shipping Associate — Utah

Started 6/01

L Price — Systems Configurator — Utah
Kade Bigelow — Help Desk — Utah

Congratulations: Promotions & Advancements

Please join us in congratulating the following team members on their well-earned promotions and advancements:

Denise Faddis — Design Manager
Joey Rooker — Business Systems Software Developer
Doug Holzworth — Regional Managing Project Manager
Matthew Short — Install Supervisor
Ray Petersen — Systems Configurator
Sebastian Panayides — Systems Configurator
Alyssa Burdeos — Social Media Specialist
Audrey Ridgeway — Returns Specialist
Nicole Mowatt — RMA Specialist
Robin Fernandez — Install Technician
Kimberly Short — Special Projects Coordinator

New Product Launch Introducing AE Academy!

We're excited to introduce AE Academy — a modern training platform designed to provide scalable, flexible learning opportunities for our customers while maintaining consistency and quality across all learning experiences.

AE Academy offers on-demand courses and training resources that help schools confidently implement, use, and maximize their Audio

Enhancement solutions. Customers can access training through Canvas Commons, import content into their existing LMS platforms, or utilize our dedicated training website.

This initiative supports stronger product adoption, simplified onboarding, and ongoing professional development opportunities for school staff and administrators.

Sales Department News

Lance Austin secured our first large-scale project with Atlanta Public Schools. The district has a great deal of excitement around the implementation, and this marks an exciting opportunity for Audio Enhancement to partner with a new high-profile customer.

Operations – Field Engineer Assistance Program 2026

Looking for an opportunity to learn, grow, and gain firsthand field experience? The Field Engineer Assistance Program is back for 2026!

Participants have the unique opportunity to work alongside our Field Engineers, gain valuable insight into customer installations, and develop a deeper understanding of our products and services in action.

Interested employees should discuss participation with their manager and submit their availability using the Field Engineer Helper Program Availability Form.

Don't miss this opportunity to broaden your experience and see the impact our teams make in the field.

Managers are also welcome to submit availability for employees they feel would be strong candidates.

[Field Engineer Helper Program Availability Form](#)

Quality Update

Quality has implemented a new Keyence AI Camera to support incoming PCBA inspections. Initial validation was successfully completed on MS700 PCBAs, and testing will continue as the process expands to additional products.

As a reminder, field-related product concerns should first be routed through Technical Support for troubleshooting and documentation before being escalated to Quality when needed.

Prepare for Tech Support's Peak Season Reminder

As Tech Support enters its peak season (July–September), resources will be dedicated to customer support, and certain projects and services may be temporarily paused.

Please review the full communication below for details and planning considerations.

 [Prepare for Tech Supports Peak Season.docx](#)

Innovations & Engineering Updates

ECO-00010: MIC360 BOM Update

The green cover that goes over the MIC360 Blue Ball will no longer be shipped with the product moving forward.

ECO-00012: Add EP-0116 EPIC System Server as an Alternate Part for the ST-EP-0113 District View Server

A second server has been authorized for the EPIC System Server, allowing the same server platform to also be used for District View.

Customer Impact: A Clear Connect Win!

During a Clear Connect training on 4/28/26 at Skyview Middle School in Falcon, Colorado, a powerful moment highlighted the impact of our technology. After putting on the headphones and hearing classroom instructions translated into Spanish, one of the school's new Spanish-speaking students became emotional and began to cry.

Moments like these remind us that the solutions we provide go far beyond technology—they help create inclusive learning environments where every student can feel connected, supported, and empowered to succeed.

Thank you for your continued dedication and teamwork. The momentum we are building across every department is driving meaningful progress, and we appreciate all you do to support our customers and each other.